

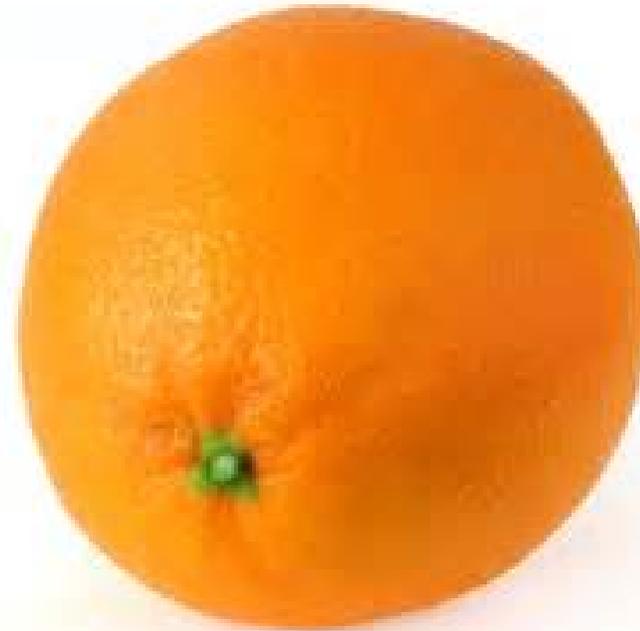
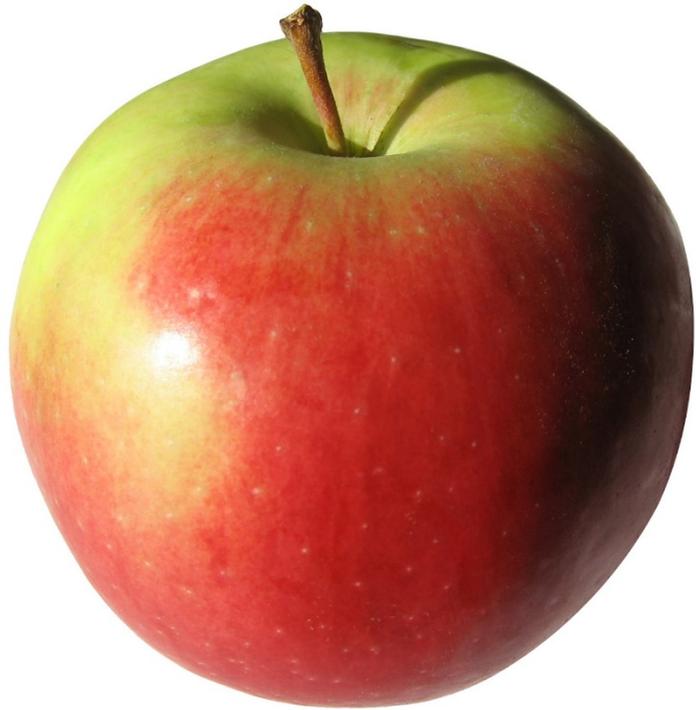
An economic perspective on accountability research

Matthew Neidell

Columbia University, NBER and IZA

Valuation: Cost benefit analysis

- \$ in job loss, emissions compliance, ...
- # of deaths, hospitalizations, ...



Valuation: Cost benefit analysis

- \$ in job loss, emissions compliance, ...
- \$ of deaths, hospitalizations, ...



Valuing benefits

- $V = \text{mortality effect} + \text{hospital effect} + \dots$
 - Mortality effect = effect of pollution on mortality * value of mortality risk
 - Hospital effect = effect of pollution on hospital * hospital charge + lost work days * wage rate

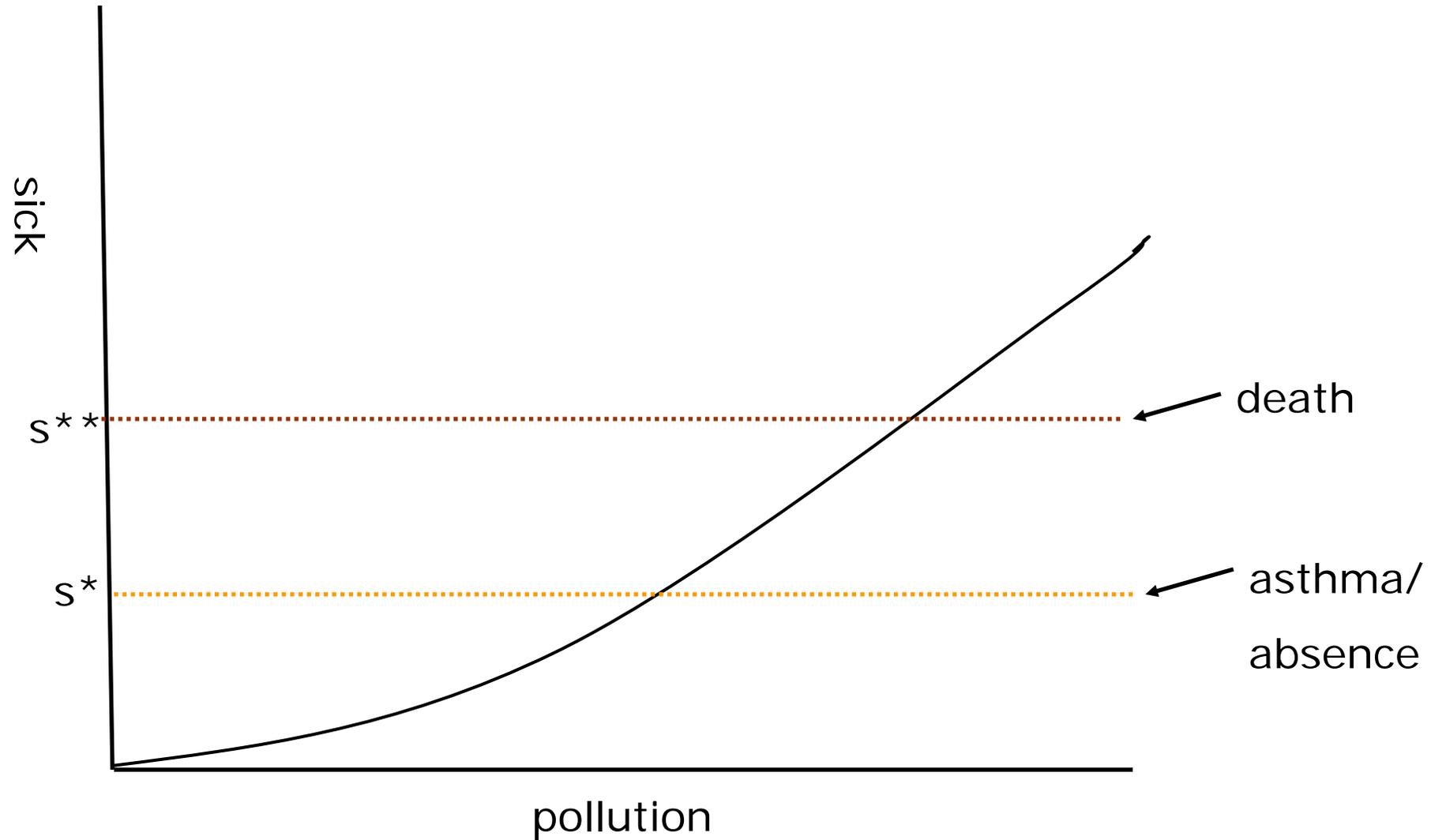
Valuing benefits

- $V = \text{mortality effect} + \text{hospital effect} + \dots + \text{avoidance effect}$
 - Mortality effect = effect of pollution on mortality * value of mortality risk
 - Hospital effect = effect of pollution on hospital * hospital charge + lost work days * wage rate
 - Avoidance effect = effect of pollution on avoidance * cost of avoidance

Valuing benefits

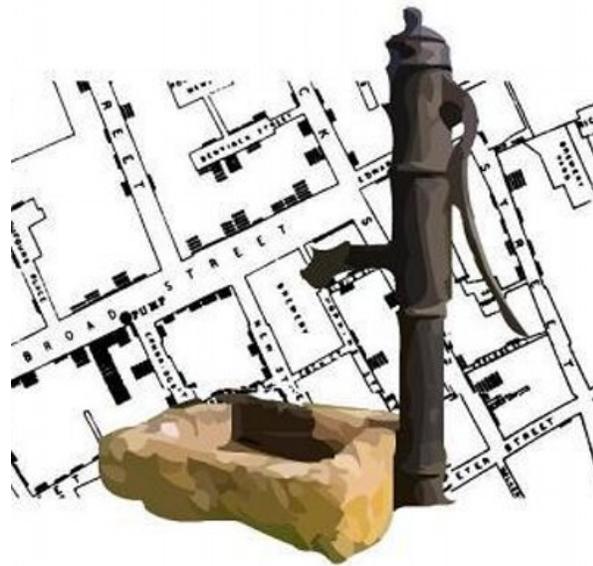
- $V = \text{mortality effect} + \text{hospital effect} + \dots$
 - Mortality effect = effect of pollution on mortality * value of mortality risk
 - Hospital effect = effect of pollution on hospital * hospital charge + lost work days * wage rate
- Include all health effects
 - Focus on “extreme” outcomes
 - Misses subtle effects: ear nose and throat (ENT), eyes, etc.
 - Absenteeism vs. presenteeism
 - New outcomes: human capital & worker productivity
 - Easily monetizable
 - More widespread: not just vulnerable

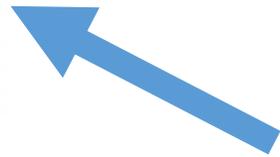
Extreme vs. subtle measures of health



Causal effect of pollution

- Economic models of residential location
 - Pollution exposure “endogenous”
- Quasi-experimental methods
 - Isolate “exogenous” sources of pollution → causal relationships
 - Placebo testing



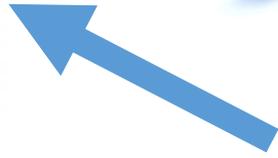


Choosing where to live



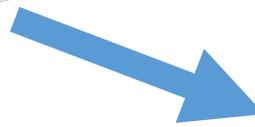
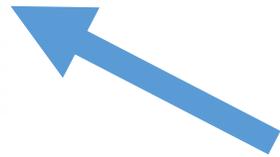
\$

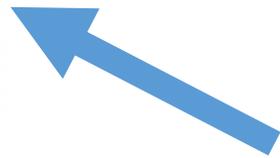
\$

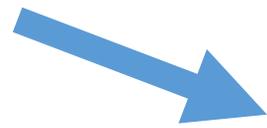
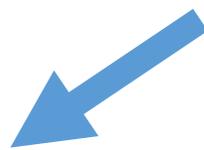
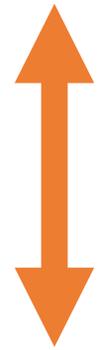
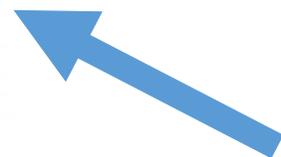


\$









Orange arrows show correlated factors

“Endogenous”
exposure



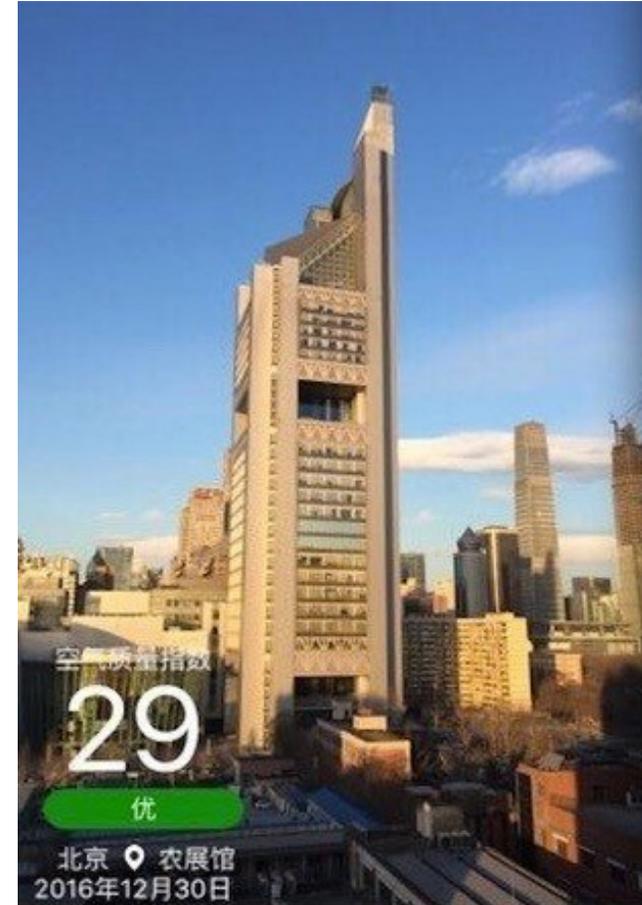
“Endogenous”
exposure



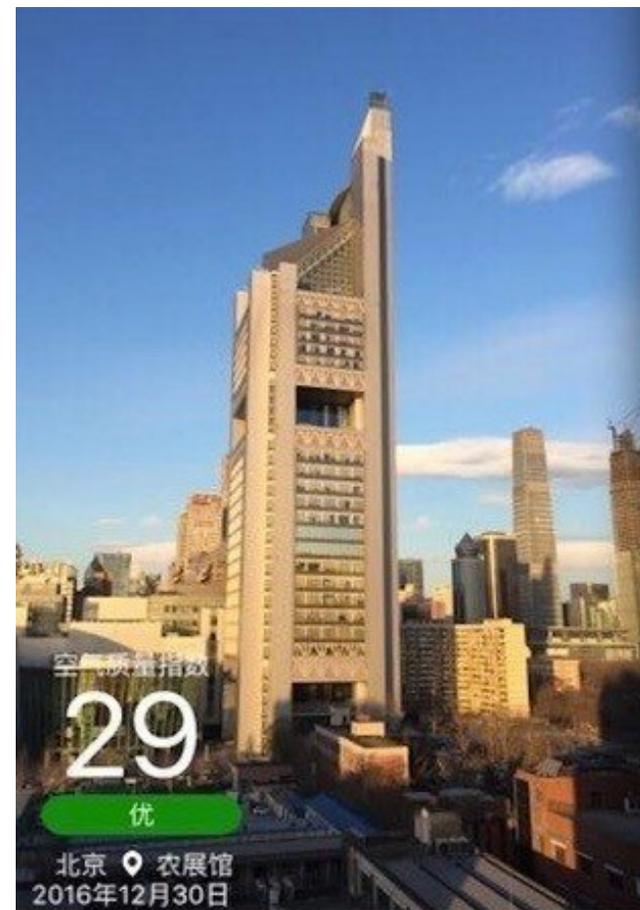
“Exogenous” variation in pollution



“Exogenous” variation in pollution



“Exogenous” variation in pollution



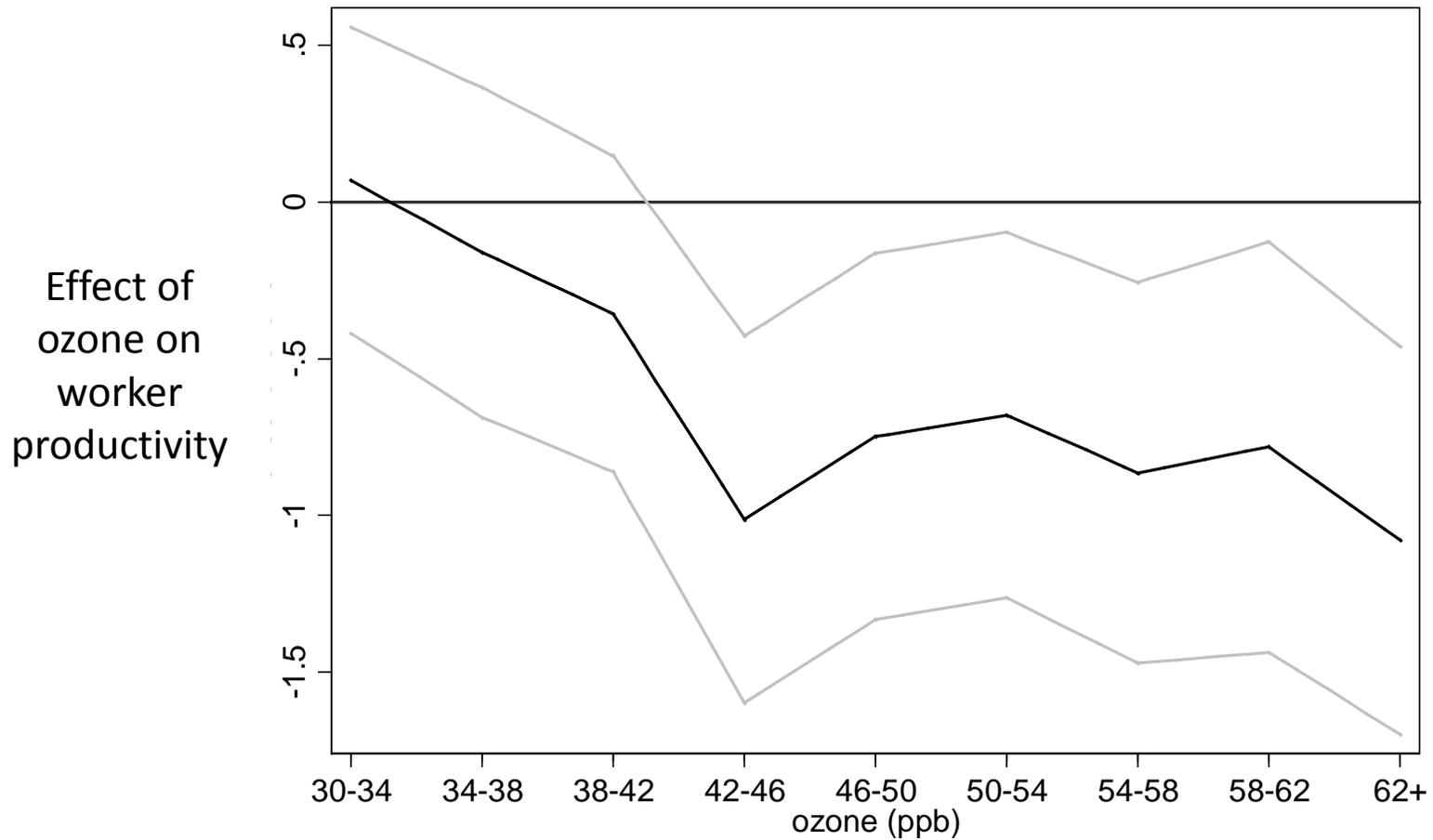
“Exogenous” variation in pollution

- Various ways to implement
 - Cross-sectional and fixed effect regressions
 - Difference in differences
 - Instrumental variables
 - Regression discontinuity
- Limitations
 - Response to changes
 - Rain → less time outside → less exposure
 - Regulation → employment → health
 - External validity
 - Construct validity

Example: worker productivity

- Collect data from farm
 - Workers paid piece rate → Daily measures of productivity
 - Workers followed over time
 - Daily ozone and confounders (co-pollutants, temperature, humidity, wind, rain, sun, ...)
- Daily regression
 - Firm not source of emissions
 - Control for worker sorting with fixed effect
 - Flexible controls for weather, seasonality
 - Concern: labor supply → test directly
- Findings
 - 10 ppb increase in ozone → 5.5% decrease in productivity
 - Apply to all farms: \$700m in labor costs

Low levels of ozone related to productivity



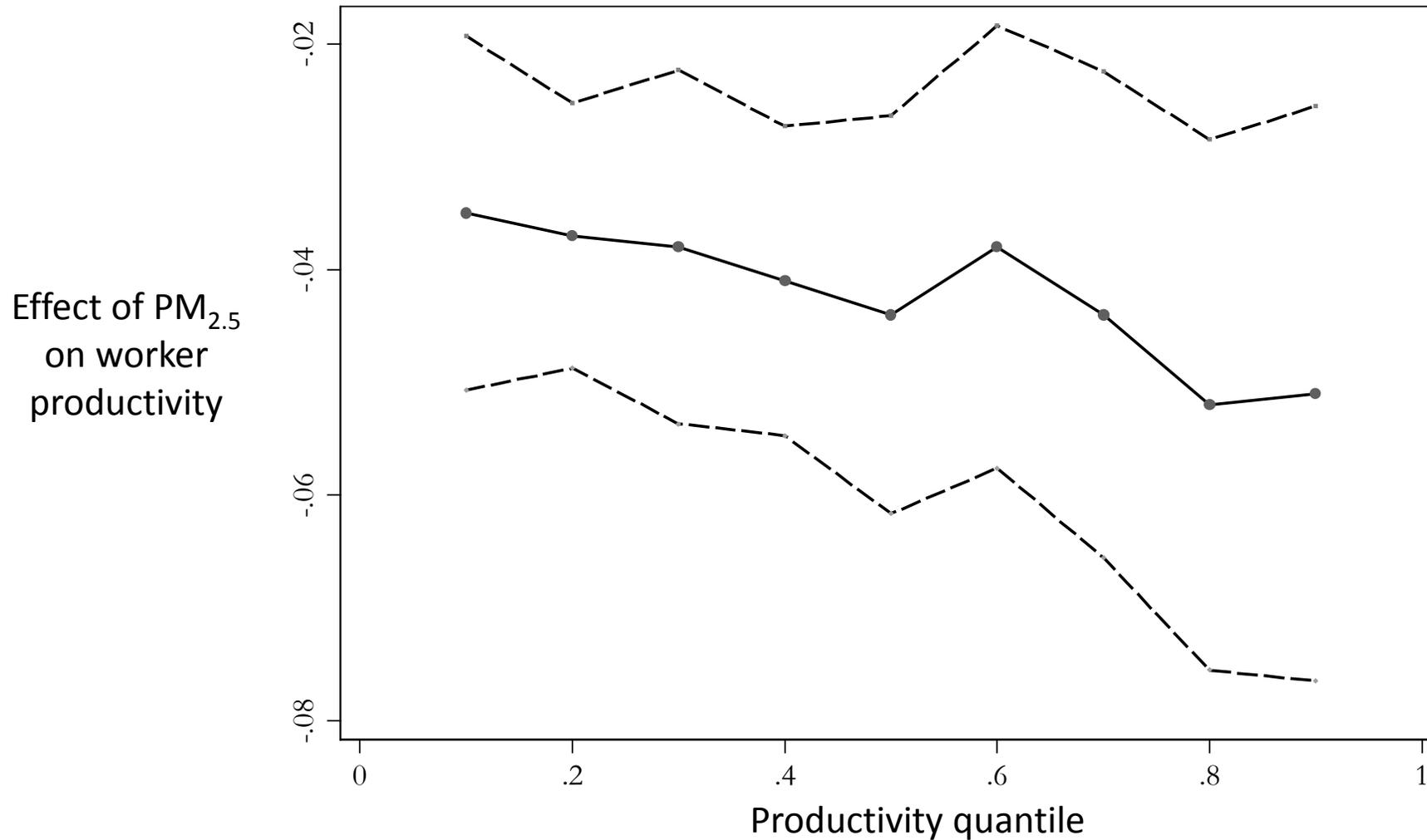
Example: worker productivity

- Collect data from farm
 - Workers paid piece rate → Daily measures of productivity
 - Workers followed over time
 - Daily ozone and confounders (co-pollutants, temperature, humidity, wind, rain, sun, ...)
- Daily regression
 - Firm not source of emissions
 - Control for worker sorting with fixed effect
 - Flexible controls for weather, seasonality
 - Concern: labor supply → test directly
- Findings
 - 10 ppb increase in ozone → 5.5% decrease in productivity
 - Apply to all farms: \$700m in labor costs
- Limitations
 - Exposure based on central monitoring site
 - Limited external validity: < 1% US (and similar) in agriculture

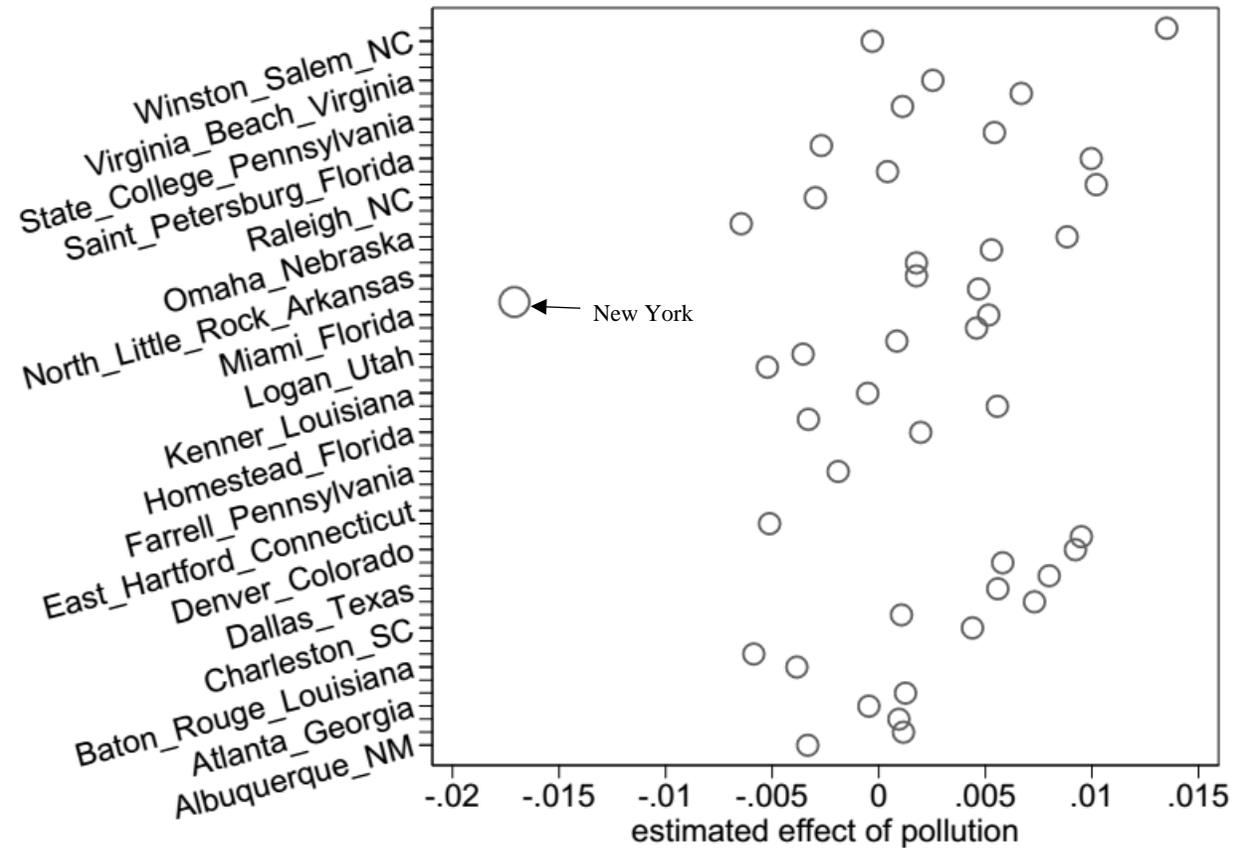
Extensions to the indoor workplace

- PM_{2.5} penetrates indoors
- Manufacturing
 - Piece rate workers at pear packing factory (mean PM_{2.5}=8.9 µg/m³)
 - Similar daily regression with worker fixed effects (FEs)
 - Finding: 1 µg/m³ change in PM_{2.5} → 0.6% change in productivity
 - Aggregate productivity benefits: \$19.5b
- Service sector
 - Call center workers, partly performance based pay
 - Similar daily regression with worker FEs
 - Finding: 10 unit change in air pollution index (API) decreases calls by 0.3%
 - \$2.2b to China (10 unit); \$525m in Los Angeles (AQI < 100)
- Finance
 - Stock prices as proxy for investor behavior
 - Pollution → cognition, mood → risk aversion
 - Similar daily regression (no worker FEs)
 - Finding: significant negative correlation between PM_{2.5} and daily returns

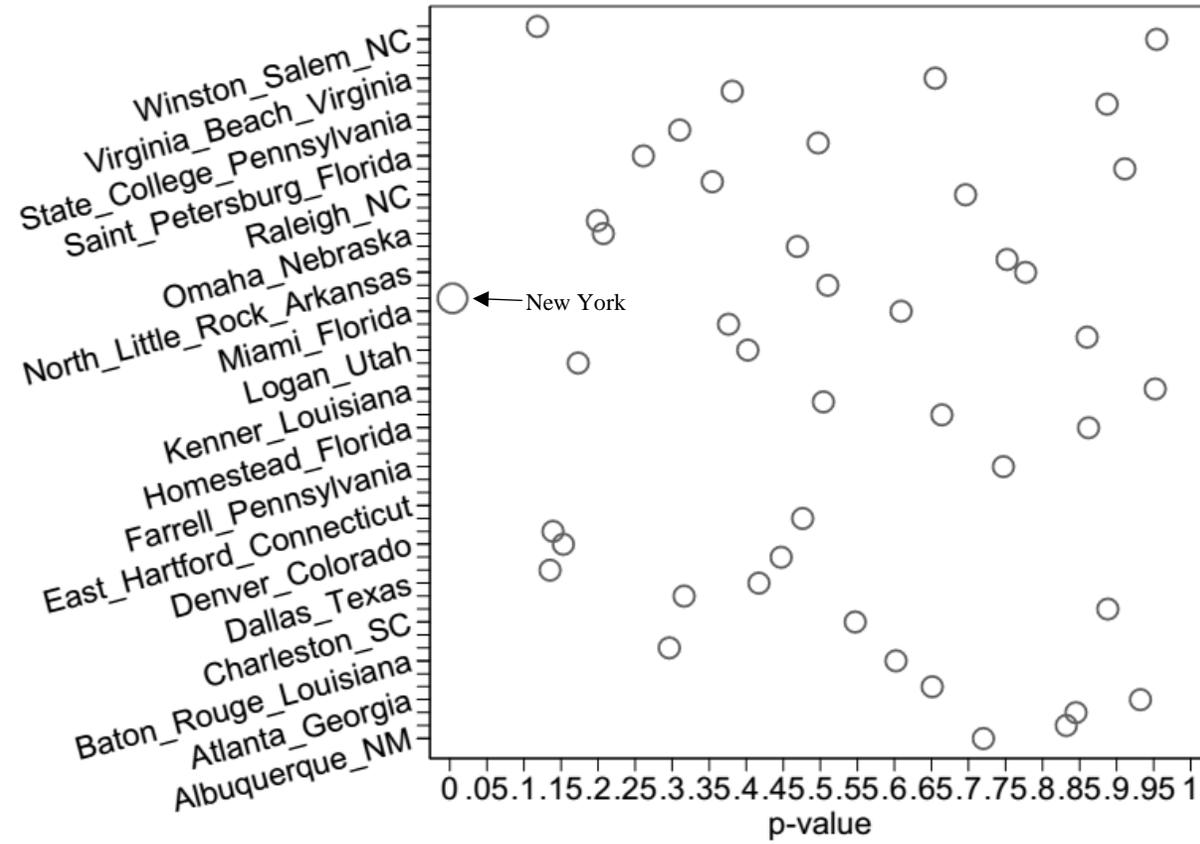
Heterogeneity of PM_{2.5} effects on productivity



Placebo testing: Effect of pollution from all cities on stock market prices



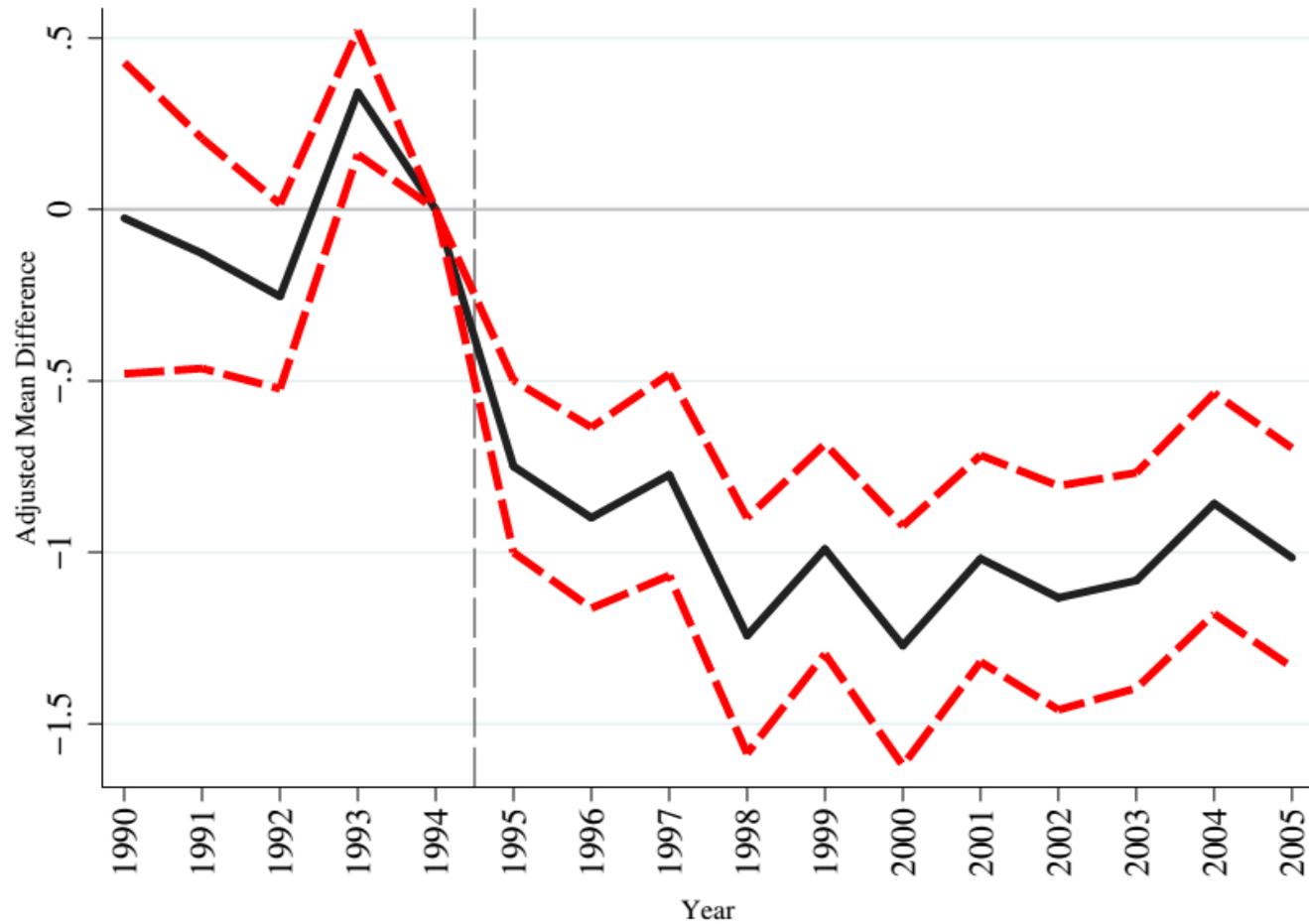
Placebo testing: Statistical significance of effect of pollution from all cities on stock market prices



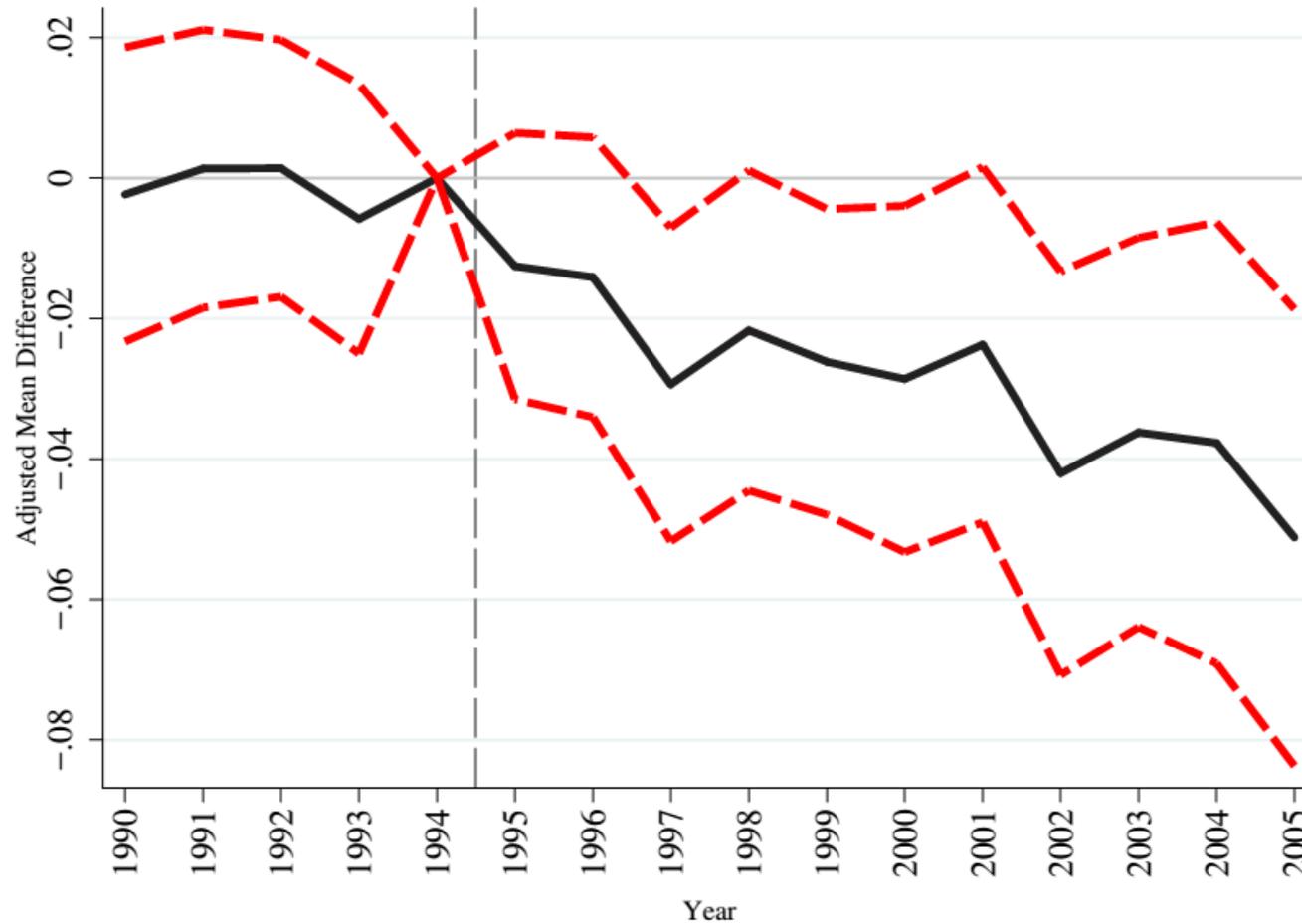
Long term effects: Evidence from the Acid Rain Program

- 1994 Acid Rain Program focused on SO_2
 - Decreased $\text{PM}_{2.5}$
 - Affected 110 plants
 - Limited behavioral responses
 - Minimal employment effects
 - Broad “treatment” areas (100 miles)
- Difference in differences “event study” from 1990-2005
 - Compare “close” vs. “far” counties over time
 - Use propensity-score to select “far” counties
 - Compare pre-Acid Rain Program period
 - Focus on prime working age 35-64

Difference in SO_2 between “close” and “far”

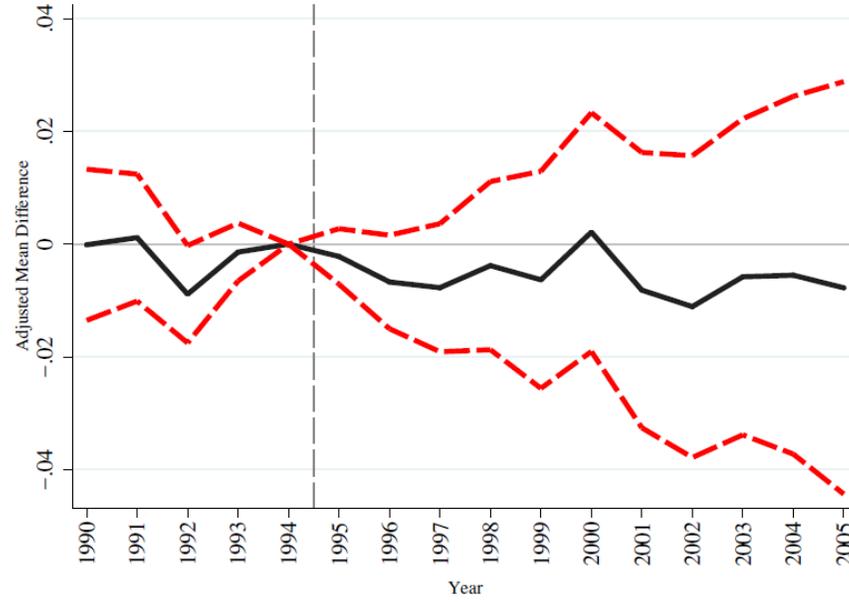


Difference in mortality between “close” and “far”

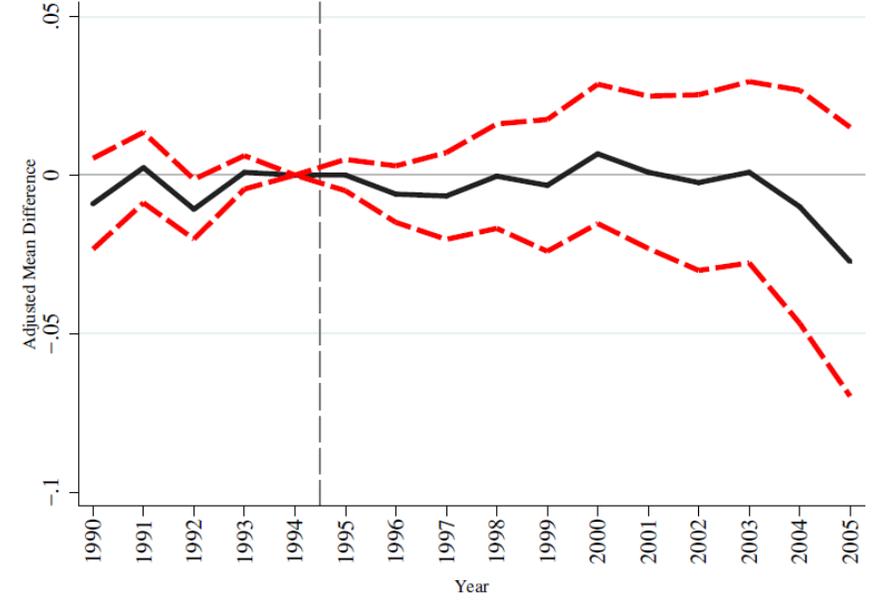


Testing model assumptions

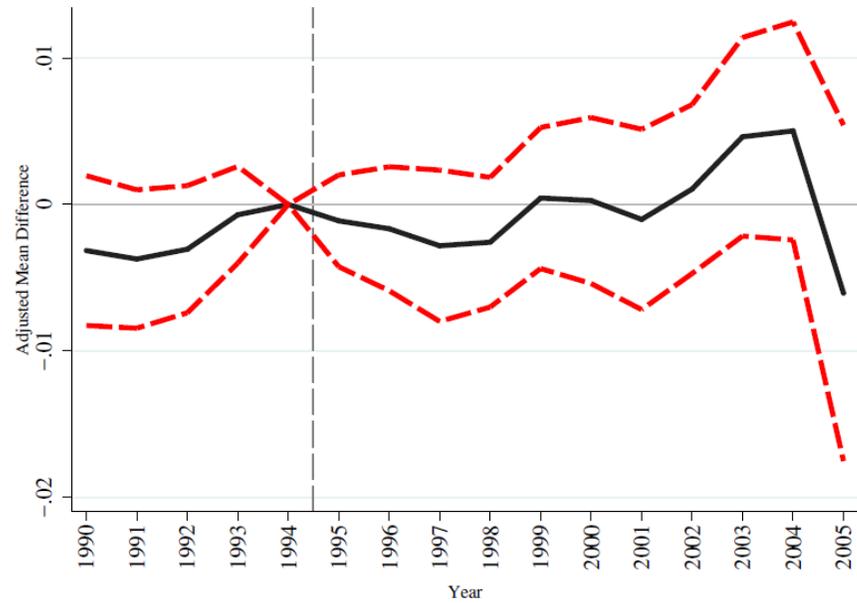
Panel A: Total Wage Employment



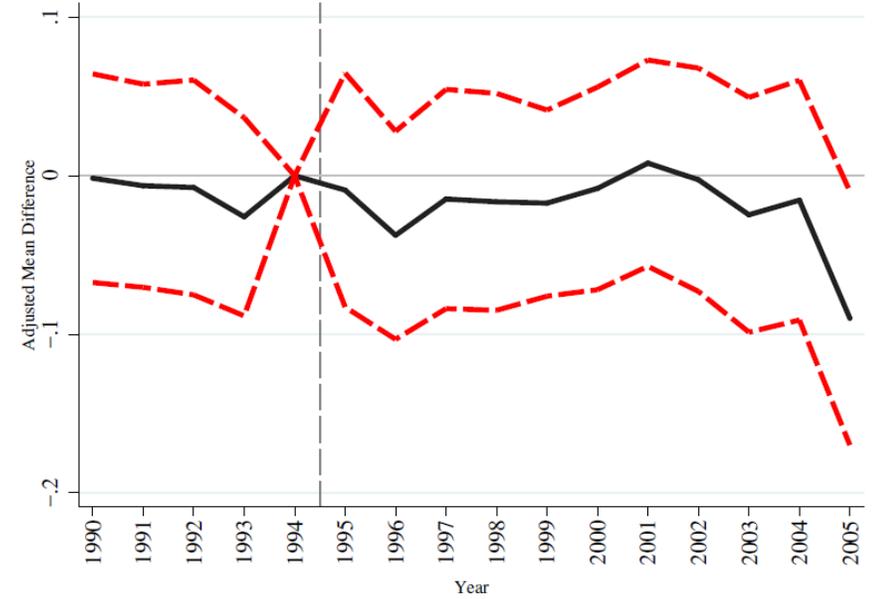
Panel B: Total Personal Income



Panel C: Net Migration (all ages)



Panel D: External Deaths



Conclusion

- Economic perspective
 - Valuation
 - Making cents of benefits
 - Old & new outcomes
 - Economic models
 - Behavioral confounding → endogenous exposure
 - Quasi-experimental methods → exogenous exposure, placebo testing
- Worker productivity
 - Impacts on outdoor & indoor, low & high skilled
 - No relationship to labor supply
 - Effects on all workers, at low levels of pollution
 - Environmental regulations as a tool for promoting growth?
- Effects from long-term exposure
 - ARP as “exogenous” source of variation
 - Prime working age adults: benefits = ~\$150b per year
 - Potential implications for Clean Power Plan

References & funding

- Graff Zivin, Joshua and Matthew Neidell. 2012. "The Impact of Pollution on Worker Productivity." *American Economic Review*, 102(7).
- Chang, Tom, Joshua Graff Zivin, Tal Gross and Matthew Neidell. 2016. "Particulate Pollution and the Productivity of Pear Packers." *American Economic Journal: Economic Policy*, 8(3): 141-69.
- Chang, Tom, Joshua Graff Zivin, Tal Gross and Matthew Neidell. 2016. "The effect of pollution on worker productivity: Evidence from call-center workers in China." Under revision.
- Heyes, Anthony, Matthew Neidell, and Soodeh Saberian. 2016. "The Effect of Air Pollution on Investor Behavior: Evidence from the S&P 500." Under review.
- Barreca, Alan, Matthew Neidell, and Nicholas Sanders. 2017. "Long Run Pollution Exposure and Adult Mortality: Evidence from the US Acid Rain Program." Mimeograph.
- NIEHS (R21 ES019670-02), "The impact of environmental conditions on the productivity of agricultural workers."