

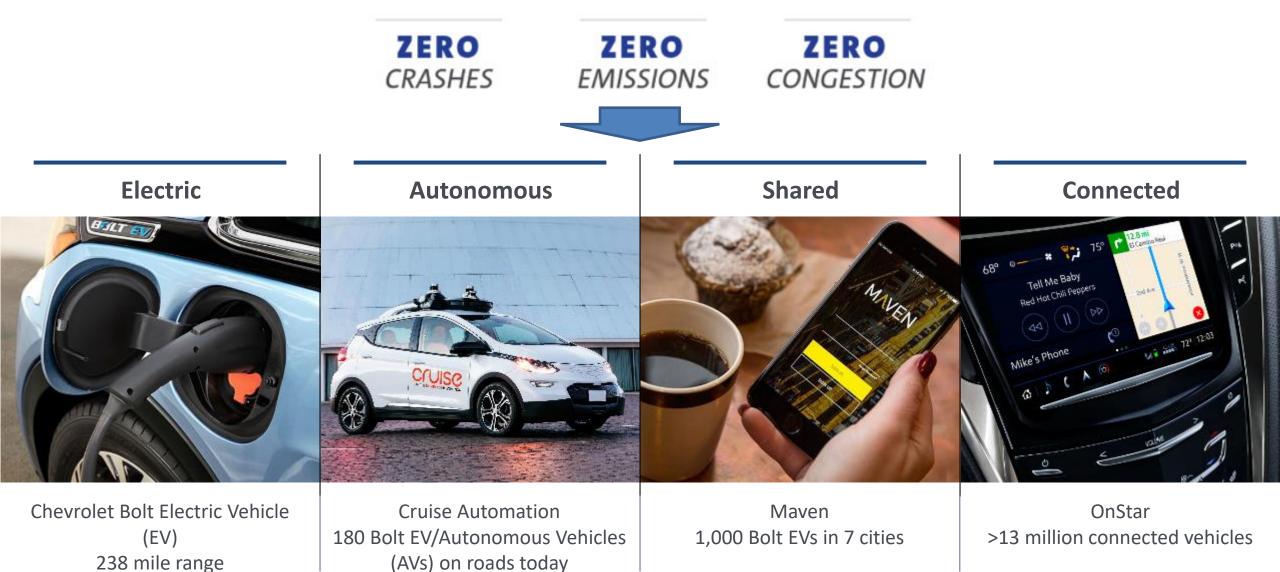
GENERAL MOTORS

Health Effects Institute

5 May 2019

New Mobility: Changing Health?

Britta K. Gross GM, Director Advanced Vehicle Commercialization Policy GM is committed to a future of:



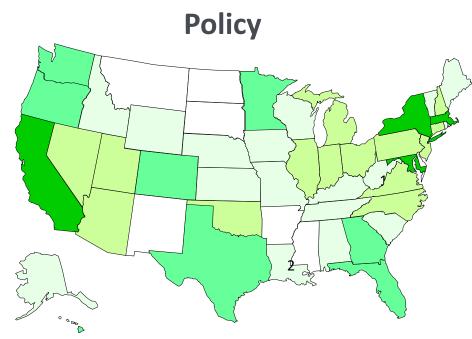
GENERAL MOTORS

Electric Vehicle (EV) MARKET GROWTH REQUIRES A STRONG FOUNDATION OF ENABLERS

Infrastructure



- **Highway** corridor direct current (DC) fast-charging
- Urban DC Fast-Charging Hubs
- Workplace charging
- Multi-unit dwelling charging
- Public charging at key destinations
 "Story-telling"



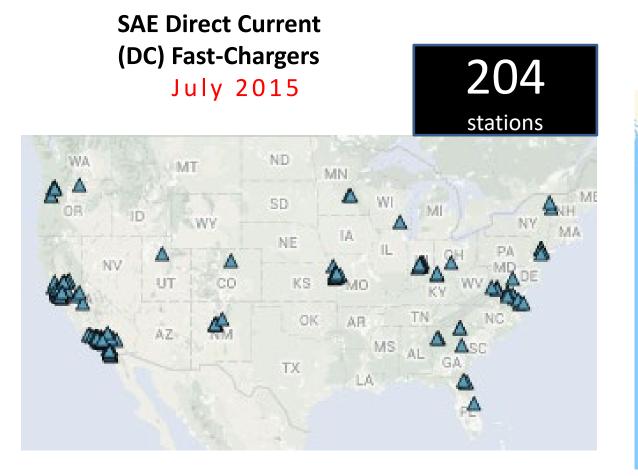
- Vehicle Incentives federal and state
- High Occupancy vehicle (HOV) Lane Privileges
- Building Codes
- Preferential EV electricity rates
- Fleet purchase commitments

Education & Outreach



- Drive Consumer Demand
- Build Awareness
- Ride & Drives
- Utilities as trusted 3rd parties

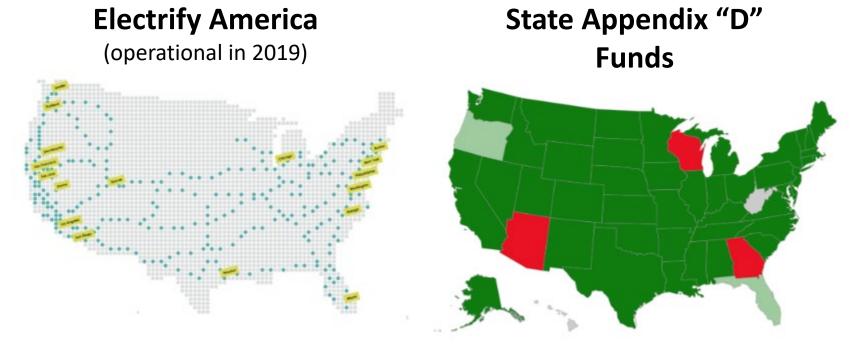
3 Key Barriers: EV Cost, Infrastructure and EV Awareness



SAE DC Fast-Chargers April 2019 2,075 stations Sargas Gulf of Mexico

https://afdc.energy.gov/stations/#/analyze

INFRASTRUCTURE PROGRESS IN THREE MAJOR AREAS



- Compelling "storytelling"
- Part of a \$2Bil investment

- 44 States to invest in EV charging
- \$343mil investment

• Utility engagement is key

Utility Investment

(filings approved and

pending)

• \$1B approved / \$1.5B pending

Infrastructure growth will significantly contribute to consumer electric vehicle (EV) awareness

Shared and Autonomous Mobility

Since Maven Electric Vehicle (EV) launch (~ 2 years):

>125 miles per day	>2M	390,000+ charging events
	passengers	11.6 GWh

- **Key Insights:**
- Commercial services \rightarrow many miles driven each day
- Lots of new EV awareness
- >95% DC fast charge
- 8:1 EV to station ratio required (given current station availability)
- Need station availability certainty
- Scale of mobility services requires infrastructure up-front



Cruise Automation 180 Bolt EV/AVs on roads today



Maven 1,000 Bolt EVs operating in 7 markets

